



# *Ocean Rate Bulletin*

## Fresh Pears:

### **Total TEU/FEU:**

The numerator represents the total number of 40-foot equivalent unit (FEU) shipped, by all carriers, during January 1999. The denominator represents the total number of FEU shipped, by all carriers, throughout the 1998 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, January 1999.

### **Market Share-January:**

Each carrier's current market share is based on the number of containers shipped during January 1999. Source: PIERS, January 1999.

### **Market Share-CY 1999:**

Each carrier's market share is based on the total number of containers shipped throughout the 1998 calendar year. Source: PIERS, 1998.

### **Transit Time:**

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: "The Pacific Shipper On-Line" and "The Shipping Guide on the Web."

### **Ocean Rates:**

Ocean rates are applicable for April 15, 1999. Rates are per 40-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the DXI on-line rate tariff and PLUS Tariff retrieval systems.

### **Container Rate:**

Container rates for Fresh Pears are quoted on full 40-foot refrigerated containers unless otherwise noted.

### **Definitions**

AI = All Inclusive  
ARB = Arbitrary Charge  
BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.  
CAF = Currency Adjustment Charge  
CFS = Container Freight Station - used to consolidate shipments.  
CY-CY = Container Yard to Container Yard  
KT = 1,000 Kilograms (Metric Ton).  
PC = Per Container  
THC = Terminal Handling Charge, also known as Container Yard Charge (CY).  
FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Heidi Reichert and Ron Hagen of the Shipper & Exporter Assistance Program, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Reichert on (202) 690-2325 or fax both on (202) 690-1498. The Bulletin is also available on the Internet at: [www.ams.usda.gov/tmd/ocean](http://www.ams.usda.gov/tmd/ocean).

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## ***Ocean Rate Bulletin***

Seattle/Tacoma Ports To Hong Kong

Fresh Pears

*Monthly Market Share For: January 1999*

Month\Year: 23\23

***Surcharges:***

<i><b>Carrier</b></i>	<i><b>Market Share</b></i>	<i><b>Market Share CY</b></i>	<i><b>Transit Time</b></i>	<i><b>Ocean Rate</b></i>	<i><b>BAF</b></i>	<i><b>CY</b></i>	<i><b>CAF</b></i>	<i><b>THC</b></i>	<i><b>CFS Rec</b></i>	<i><b>ARB</b></i>	<i><b>Cotton R.</b></i>	<i><b>Size</b></i>	<i><b>ContainerRate</b></i>
COSCO	50%	50%	16 Days	\$2.37				\$34				840 pkgs.	\$2,603
APL	21%	21%	13 Days	\$2.39				\$34				840 pkgs.	\$2,620
Mitsui OSK	9%	9%	13 Days	\$2.39				\$34				840 pkgs.	\$2,620
Cho Yang	9%	9%	17 Days	\$2.54				\$34				840 pkgs.	\$2,746
Yang Ming	7%	7%	16 Days	\$2.39				\$34				840 pkgs.	\$2,620
Hyundai	4%	4%	14 Days	\$2.64				\$34				840 pkgs.	\$2,830

# Ocean Rate Bulletin

Seattle/Tacoma Ports To Keelung, Taiwan

Fresh Pears

Monthly Market Share For: January 1999

Month\Year: 3\3

## Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Maersk	32%	32%	15 Days <sup>3</sup>	\$2.31			5%	\$34				840 pkgs.	\$2,649
Yang Ming	26%	26%	22 Days										
Evergreen	21%	21%	13 Days <sup>3</sup>	\$2.03			5%	\$34				840 pkgs.	\$2,317
Mitsui OSK	11%	11%	15 Days	\$2.31			5%	\$34				840 pkgs.	\$2,649
Sea-Land	11%	11%	15 Days <sup>3</sup>	\$2.31			5%	\$34				840 pkgs.	\$2,649

3 Transit time is based on departure from Tacoma, WA.

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## ***Ocean Rate Bulletin***

Seattle/Tacoma Ports To Singapore

Fresh Pears

*Monthly Market Share For: January 1999*

Month\Year: 3\3

***Surcharges:***

<i><b>Carrier</b></i>	<i><b>Market Share</b></i>	<i><b>Market Share CY</b></i>	<i><b>Transit Time</b></i>	<i><b>Ocean Rate</b></i>	<i><b>BAF</b></i>	<i><b>CY</b></i>	<i><b>CAF</b></i>	<i><b>THC</b></i>	<i><b>CFS Rec</b></i>	<i><b>ARB</b></i>	<i><b>Cotton R.</b></i>	<i><b>Size</b></i>	<i><b>ContainerRate</b></i>
APL	41%	41%	20 Days	\$3.04			10%	\$34				840 pkgs.	\$3,421
Hyundai	41%	41%	22 Days	\$2,400 <sup>1</sup>									\$2,400
Hapag-Lloyd	12%	12%	24 Days										
P&O Nedlloyd	7%	7%	22 Days	\$2,400 <sup>1</sup>									\$2,400

<sup>1</sup> Rate is per container